

REBEC 2019

HOTEL DEVELOPMENT DAY,

Belgrade, June, 18th, Hilton Hotel Belgrade

Congress Hall "Tzar Dusan", 1045 – 1800

- 1. Hospitality Trends in SEE Regional Update / 10⁴⁵-11⁴⁵
- a. Current trends in SEE
- b. Rising performances
- c. Who are the new players on the markets in SEE?

Moderator: <u>Branislav Miletić</u>, Director, Horwath HTL Serbia;

Key Note: Thomas Emanuel, Director, STR

Speakers:

Vasilije Jauković, Principal Banker, EBRD

Anxo Lopez Barros, Manager, Hotel development, Eurostars Hotel Company

Aleksandar Vasilijević, Ganeral Manager, Falkensteiner hotels, Serbia

- 2. Resort development the risk, opportunities and trends in SEE"? / 1200-1315
- a. Are resort products optimal for the region?
- b. What are add value to resort developments (trust, recognition of a location, pricing)?
- c. The importance of architectural excellence

Moderator: Roger Allen, Group Chief Executive Officer, Resources for Leisure Assets

Speakers:

Dieter Kornek, Head of Project Scouting, TUI Hotels & Resorts, TUI Group

Nikola Avram, CEO of Hotel and Real Estate Business Development, MK Group

Dario Travaš, Partner, architects and engineers, ATP

Tarik Bilalbegović, Direktor & Partner, Ascendant Project Finance, SEE region



3. Hospitality Investments opportunity in SEE comparing CEE / 1430-1530

- a. What are investors looking for?
- b. How far away is SEE from CEE?
- c. Challenge's in SEE comparing challenges in CEE?

Moderator: David Nath, MSc. MRICS, Head of CEE Hospitality, Cushman & Wakefield, Prague

Speakers:

Silvija Lovreta, Director SEE International Hotel Development, Marriott International

Nadine Gilles, Member of the Board of Directors of Julius Meinl Living PLC, Germany

Matthieu Beaugrard, Managing director, B&B Hotels in Switzerland and CEE region

- 4. <u>Lifestyle or luxury hotel?</u> / 15⁴⁵-16⁴⁵
- a. Guest and operator / investor perspective
- b. New construction or conversion? Brand or independent?
- c. Can there be a marriage of Lifestyle & Luxury?

Moderator: <u>Tomislav Čeh,</u> Senior Consultant, Head of Adriatic Sea, PKF hotelexperts, Austria

Speakers:

David Jenkins, Vice President Business Development Radisson Hotel Group

Patrick Puricelli, Manager, Development of Hilton's brands, Italy and Southern Europe

<u>Christian Heiss</u>, Arch. DI, Founder & Managing Director of Atelier Heiss Architekten, Austria

Ante Marić, Architect, Managing Director, Atellior

5. Executive talks: 1 on 1 / 1700-1800

Moderator: Siniša Topalovic, Managing Partner & Director, Horwath HTL, Croatia

Speakers:

<u>Jakub Stanislav</u>, MRICS, Director, Investment Properties team, CBRE, Prague, Czech Republic

Werner Bilgram, Managing Director, Family Select Hotels, Austria

<u>Tomislav Zovko</u>, Co-Founder / CEO of Irundo, Holiday Rental Apartments

